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## SM&A Acquires Cardinal Technologies, Inc.

NEWPORT BEACH, California, January 3, 2011 – **SM&A**, the world's leading program lifecycle consulting firm providing strategic, integrated solutions in business development and program services for government contractors, today announced that they have acquired **Cardinal Technologies, Inc.** (“Cardinal”), headquartered in Potomac, Maryland. The acquisition will further bolster SM&A’s position as a total solution leader in the government contracting market.

Cardinal Technologies provides Program Management Office (PMO) and Technology Services support to government and industry clients. Cardinal excels at helping clients establish and maintain PMOs that meet the exacting requirements of federal/state governments, Project Management Institute (PMI), and private enterprise. Additionally, Cardinal’s Technology Services Practice provides the competence, experience, and broad technology skills to ensure government IT projects are successfully designed, implemented, tested, operated, and managed to meet all business objectives.

Cathy McCarthy, President and Chief Executive Officer of SM&A, commented, “This acquisition accelerates SM&A’s planned expansion in the government IT market. Cardinal Technologies’ significant experience in IT projects, as well as their existing government contract vehicles, will allow us to expand our Program Services support to both government and industry clients.”

Earl M. Furfine, Chief Executive Officer of Cardinal Technologies, said, “SM&A and Cardinal share a common vision – to work alongside federal clients to address their most pressing project management issues. The combination of SM&A’s Program Services and Cardinal’s PMO and Full Life Cycle IT Support Services will improve government program management outcomes at a time when the focus is on program execution as a vital component of winning new contracts.”

Cardinal Technologies, Inc. ([www.cardinaltechnologies.com](http://www.cardinaltechnologies.com)), headquartered in Potomac, Maryland, provides project management and IT support services to government and industry clients. Stonecroft Capital acted as financial advisor to Cardinal in this transaction.

SM&A is a privately held Program Lifecycle consulting firm founded in 1982. By providing strategic insight, capture and proposal management consulting, and comprehensive program services solutions, SM&A leads clients to Pursue, Win and Perform<sup>SM</sup> on competitive procurement projects. SM&A’s corporate offices are located at 4695 MacArthur Court in Newport Beach, California. For more information, call 949-975-1550, email [clientservices@smawins.com](mailto:clientservices@smawins.com), or visit [www.smawins.com](http://www.smawins.com).